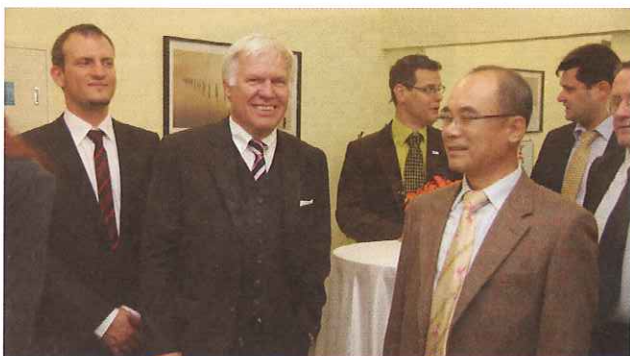


[China] A TEC – Belstroycenter – Unitherm: Joint office opens in China

A TEC, the Austrian specialist for pyroprocess optimisation and consultancy in the cement industry, and UNITHERM Cemcon Feuerungsanlagen GmbH, one of the leading suppliers of firing systems for the cement, lime and mineral



From left to right: Alexander Lederer (Unitherm), Heinz Lederer (Unitherm) and Lee Kwang-Jin (Hanbaek Corporation). Background left to right: Walter Gigacher (A TEC) and Wolfgang Hammer (A TEC).



From left to right: Bachkou Henadzi (Krichev), Ramanenka Vasili (Belarusian Cement Plant), Anatoli Yurchuk (A TEC), Kiryl Rudy (Embassy of the Republic of Belarus), Walter Gigacher (A TEC), Igor Prokhotsky (Embassy of the Republic of Belarus) and Vitaly Berezovsky (Belstroycenter).



From left to right: Thomas Liebert (A TEC), Si Wuling (CNBM-SEPEC), Günther Schwaiger (A TEC), Friedrich Willitsch (A TEC), Dennis Oon (A TEC), Wolfgang Hammer (A TEC) and Xia Gaofeng (CNBM-SEPEC).

industries have opened a joint office in Beijing, China, together with Belstroycenter, a Belarusian engineering company.

The opening ceremony took place on 13 October 2009. Major clients as well as suppliers were in attendance. Representatives from Lafarge, Strabag, CBMI, CITIC, CDI, CNBM SEPEC, Hanbaek Corporation, Dezan Shira, Belarusian Cement Plant, Krasnoselskstroyaterialy, Krichevceementnoshifer, Belpromprojekt, as well as representatives from the Belarusian Embassy and the Austrian Chamber of Commerce, met in the new office located in the up-and-coming business district of Chao Wai SOHO to celebrate this special occasion. The evening was concluded by a nice dinner and a traditional Chinese show.

Besides engineering solutions for plants that aim to optimise the cement production and especially the pyroprocess, A TEC offers a second line of services: consultancy and project management. Now, with a dedicated office in Beijing, A TEC builds a bridge between Europe and China with regards to technology, management and manufacturing control for cement plant investors.

A TEC's philosophy is to be wherever its customers need it and to offer a maximum added value to customers in the cement industry. A TEC Asia already has experience with projects on the Chinese cement market. Currently, it is involved in two main engineering consultancy projects, one of which concerns Strabag SE, one of Europe's leading construction groups, which decided to invest in a new cement plant in Hungary. CBMI, a Chinese plant construction company, is supplying the main mechanical equipment. Key process equipment will be delivered by European companies (i.e. A TEC, IKN, Loesche, and Siemens). A TEC was chosen as the overall consultant and supervisor from the initiation of the project throughout the complete project realisation period. Unitherm is supplying the firing system.

With the Beijing joint office, A TEC has also enhanced its possibilities to work closely together with Belstroycenter. A TEC provides consultancy and technical services (engineering, quality, manufacturing and shipment control) for the construction of Belarusian cement plants (three new kiln lines with 5000 tpd each). In cooperation with Belstroycenter, A TEC is also in a position to supply those services to Russian speaking clients.

UNITHERM Cemcon has also already realised several projects for the Chinese cement industry in the past (CBMI, CNBMC, etc.). The office in Beijing will conduct market investigations, product introductions and will enable a closer contact with Chinese customers. It will also be responsible for the manufacturing of burner equipment in China.

At the moment, the next generation of the UNITHERM M.A.S. burner is being developed in the head office in Austria. After successful trials in the Austrian workshop and the field, the burner will be promoted in the Chinese market as well as in the rest of the world.